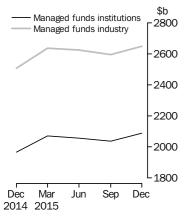




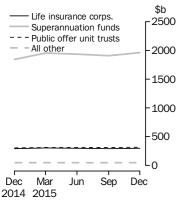
EMBARGO: 11.30AM (CANBERRA TIME) FRI 26 FEB 2016

Managed Funds



Unconsolidated Assets

by type of institution



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070.

KEY FIGURES

| | Sep Qtr 2015 \$m | Dec Qtr 2015 \$m |
|--|------------------------|------------------------|
| Total managed funds industry | 2 594 053 | 2 649 199 |
| Consolidated assets total managed funds institutions | 2 037 314 | 2 087 996 |
| Cross invested assets between managed funds institutions | 525 318 | 538 183 |
| Unconsolidated assets total managed funds institutions | 2 562 633 | 2 626 180 |
| Life insurance corporations | 292 539 | 297 927 |
| Superannuation (pension) funds | 1 908 805 | 1 958 988 |
| Public offer (retail) unit trusts | 311 491 | 319 353 |
| All other managed funds institutions | 49 797 | 49 912 |

KEY POINTS

TOTAL MANAGED FUNDS INDUSTRY

- At 31 December 2015, the managed funds industry had \$2,649.2b funds under management, an increase of \$55.1b (2%) on the September quarter 2015 figure of \$2,594.1b.
- The main valuation effects that occurred during the December quarter 2015 were as follows: the S&P/ASX 200 increased 5.5%; the price of foreign shares, as represented by the MSCI World Index excluding Australia, increased 5.0%; and the A\$ appreciated 4.2% against the US\$.

CONSOLIDATED ASSETS OF MANAGED FUNDS INSTITUTIONS

- At 31 December 2015, the consolidated assets of managed funds institutions were \$2,088.0b, an increase of \$50.7b (2%) on the September quarter 2015 figure of \$2,037.3b.
- The asset types that increased were shares, \$31.2b (6%); short term securities, \$5.7b (5%); units in trusts, \$5.4b (2%); land, buildings and equipment, \$5.2b (2%); deposits, \$2.8b (1%); bonds, etc., \$2.4b (2%); derivatives, \$0.4b (16%); and other financial assets, \$0.1b (0%). These were partially offset by decreases in overseas assets, \$1.1b (0%); other non-financial assets, \$0.8b (6%); and loans and placements, \$0.7b (1%).

CROSS INVESTED ASSETS

• At 31 December 2015, there were \$538.2b of assets cross invested between managed funds institutions.

UNCONSOLIDATED ASSETS

 At 31 December 2015, the unconsolidated assets of superannuation (pension) funds increased \$50.2b (3%), public offer (retail) unit trusts increased \$7.9b (3%), life insurance corporations increased \$5.4b (2%), and common funds increased \$0.2b (2%). Cash management trusts and friendly societies were flat.

NOTES

| FORTHCOMING ISSUES | ISSUE (Quarter) | RELEASE DATE |
|---------------------|--|--|
| | March 2016 | 26 May 2016 |
| | June 2016 | 25 August 2016 |
| | September 2016 | 24 November 2016 |
| | December 2016 | 23 February 2017 |
| | • • • • • • • • • • • • • | •••••••• |
| REVISIONS | There have been revision | is as a result of the receipt of revised administrative data, survey |
| | data and due to the inclu | sion of new survey respondents. |
| | Table 3 Life insurance | e corporations - revised back to the June quarter 2015. |
| | Table 4 Superannuat 2013. | ion (pension) funds - revised back to the December quarter |
| | | retail) unit trusts - revised back to the March quarter 2013. |
| | Table 6 Friendly Soci | |
| | Table 7 Common fur | nds - revised back to the September quarter 2015. |
| | | ement trusts - revised back to the June quarter 2014. |
| | Table 9 Resident Invention | estment Managers - revised back to the December quarter 2013 |
| SUPERANNUATION DATA | As the ABS has previously | y advised, the Australian Prudential Regulation Authority (APRA) |
| | introduced an enhanced | set of reporting forms for Registrable Superannuation Entities |
| | (RSEs) from September of | uarter 2013. A number of data items provided from the new |
| | APRA collections significa | untly deviate from the previous ones, both in concept and |
| | definition. Where the imp | pact on an affected series could not be estimated, the ABS has |
| | been moving forward the | affected series using cautiously chosen indicators derived from |
| | other ABS collections that | t have a very strong historical correlation to these series. This |
| | methodology will continu | e to be applied until additional superannuation data collection |
| | requirements can be imp | lemented by APRA which satisfy the conceptual and definitional |
| | requirements of the ABS. | Users are advised to continue exercising caution when using |
| | superannuation data in th | his publication. |
| PRIVACY | The ABS Privacy Policy of | outlines how the ABS will handle any personal information that |
| | | |
| | you provide to the ABS. | |

David W. Kalisch Australian Statistician

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| MANAGED FUNDS INSTITUTIO | 2 Summary managed funds institutions, Assets at end of period |
| UNCONSOLIDATED ASSETS | 3 Life insurance corporations, Unconsolidated assets and liabilities, amounts outstanding at end of period |
| SOURCE OF FUNDS | 9 Resident investment managers, Source of funds, amounts under management at end of period |
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TIME SERIES DATA

TIME SERIES DATA

Longer time series of all tables contained in this publication are available free on the ABS website <http://www.abs.gov.au> under "Topics @ a Glance" by selecting "Economy", then "Finance", then "Finance Releases", or by going directly to the "Downloads" tab at this location <http://www.abs.gov.au/ausstats/abs@.nsf/mf/5655.0>.

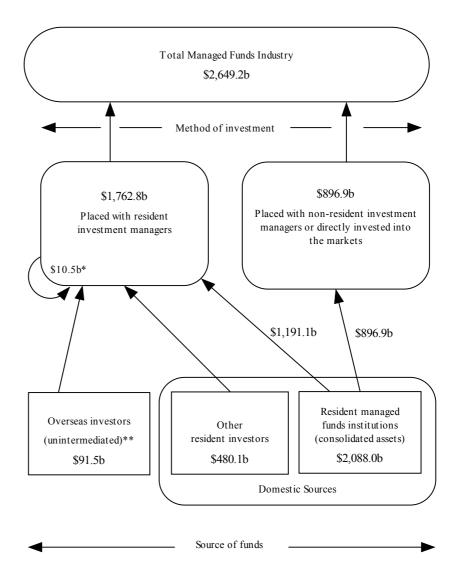
. . .

Time series tables 5 and 8 include additional operational information.

ANALYSIS

MANAGED FUNDS INDUSTRY At 31 December 2015, the managed funds industry had \$2,649.2b funds under management, an increase of \$55.1b (2%) on the September quarter 2015 figure of \$2,594.1b. Increases were recorded in consolidated assets of managed funds institutions, \$50.7b (2%); and funds managed by Australian investment managers on behalf of Australian entities other than managed funds institutions, \$5.2b (1%). These were partially offset by decreases in funds managed by Australian investment managers on behalf of overseas investors, \$0.9b (1%).

The following diagram shows the total value of the managed funds industry at 31 December 2015 and the relationship between the various components of the industry:



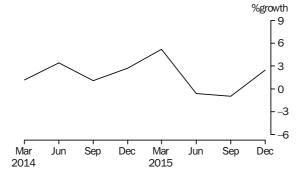
* Indicates funds invested by resident investment managers with other resident investment managers. These are deducted to derive the total managed funds industry.

****** These funds do not include investments held by Australian nominees on behalf of overseas investors.

ANALYSIS continued

MANAGED FUNDS INSTITUTIONS Consolidated assets of managed funds institutions At 31 December 2015, the consolidated assets of managed funds institutions were \$2,088.0b, an increase of \$50.7b (2%) on the September quarter 2015 figure of \$2,037.3b.

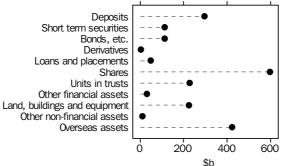
TOTAL CONSOLIDATED ASSETS



Consolidated assets by types of asset

The asset types that increased were shares, \$31.2b (6%); short term securities, \$5.7b (5%); units in trusts, \$5.4b (2%); land, buildings and equipment, \$5.2b (2%); deposits, \$2.8b (1%); bonds, etc., \$2.4b (2%); derivatives, \$0.4b (16%); and other financial assets, \$0.1b (0%). These were partially offset by decreases in overseas assets, \$1.1b (0%); other non-financial assets, \$0.8b (6%); and loans and placements, \$0.7b (1%).

MANAGED FUNDS INSTITUTIONS ASSETS



UNCONSOLIDATED ASSETS

Life insurance corporations At 31 December 2015, total unconsolidated assets of life insurance corporations were \$297.9b, an increase of \$5.4b (2%) on the September quarter 2015 figure of \$292.5b.

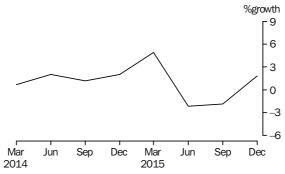
Increases were recorded in units in trusts, \$5.6b (3%); bonds, etc., \$0.1b (0%); and short term securities, \$0.1b (3%). These were partially offset by decreases in assets overseas, \$0.1b (2%); derivatives, \$0.1b (16%); other non-financial assets, \$0.1b (4%); other financial assets, \$0.1b (1%); and loans and placements, \$0.1b (2%). Land, buildings and equipment, deposits and shares were flat.

Cross investment within life insurance corporations was \$0.8b which was flat compared to the September quarter 2015.

Net policy liabilities was \$255.4b, an increase of \$4.9b (2%) compared to the September quarter 2015.

Life insurance corporations continued

LIFE INSURANCE CORPORATIONS

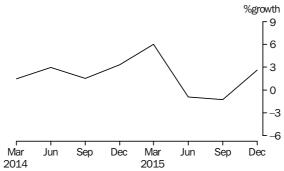


Superannuation (pension) funds

At 31 December 2015, total unconsolidated assets of superannuation funds were \$1,959.0b, an increase of \$50.2b (3%) on the September quarter 2015 figure of \$1,908.8b.

Increases were recorded in shares, \$28.8b (6%); units in trusts, \$6.8b (3%); short term securities, \$5.0b (7%); net equity of pension funds in life office reserves, \$4.7b (2%); derivatives, \$2.6b (83%); bonds, etc., \$2.3b (3%); deposits, \$2.0b (1%); and land, buildings and equipment, \$1.5b (1%). These were partially offset by decreases in other financial assets, \$2.3b (11%); assets overseas, \$0.9b (0%); and loans and placements, \$0.3b (4%). Other non-financial assets were flat.

SUPERANNUATION (PENSION) FUNDS



Public offer (retail) unit trusts

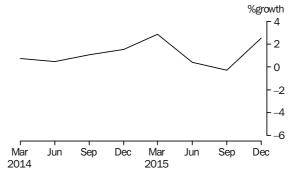
At 31 December 2015, total unconsolidated assets of public offer (retail) unit trusts were \$319.4b, an increase of \$7.9b (3%) on the September quarter 2015 figure of \$311.5b.

Increases were recorded in land, buildings and equipment, \$3.6b (4%); shares, \$2.0b (6%); units in trusts, \$1.9b (3%); deposits, \$0.9b (13%); and derivatives, \$0.6b (30%). These were partially offset by decreases in other financial assets, \$0.5b (11%); loans and placements, \$0.2b (1%); other non-financial assets, \$0.2b (4%); and bonds, etc., \$0.1b (2%). Assets overseas and short term securities were flat.

Cross investment within public offer (retail) unit trusts was \$31.5b, an increase of \$0.8b (3%) compared to the September quarter 2015.

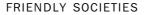
Public offer (retail) unit trusts continued

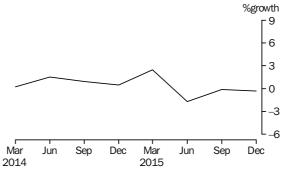
PUBLIC OFFER UNIT TRUSTS



Friendly societies

At 31 December 2015, total unconsolidated assets of friendly societies were \$6.7b which was flat on the September quarter 2015 figure of \$6.7b.

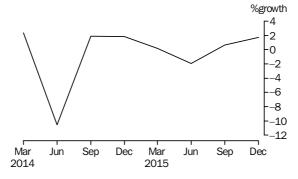






At 31 December 2015, total unconsolidated assets of common funds were \$9.2b, an increase of \$0.2b (2%) on the September quarter 2015 figure of \$9.0b.

COMMON FUNDS



Cash management trusts

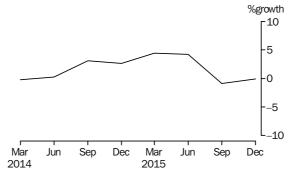
At 31 December 2015, total unconsolidated assets of cash management trusts were \$34.0b which was flat on the September quarter 2015 figure of \$34.0b.

Increases were recorded in short term securities, \$0.4b (2%). These were partially offset by decreases in deposits, \$0.3b (3%); and equities, \$0.1b (17%). Bonds, etc., derivatives, loans and placements, non-financial assets and other financial assets were flat.

Cross investment within cash management trusts was \$0.7b, a decrease of \$0.1b (17%) compared to the September quarter 2015.

Cash management trusts continued

CASH MANAGEMENT TRUSTS



RESIDENT INVESTMENT MANAGERS

Source of funds under management

At 31 December 2015, total funds under management were \$1,762.8b, an increase of \$35.5b (2%) on the September quarter 2015 figure of \$1,727.3b.

Funds under management on behalf of superannuation funds increased \$29.3b (3%), public offer (retail) unit trusts increased \$4.1b (3%), life insurance corporations increased \$0.1b (0%), and common funds increased \$0.1b (1%). Cash management trusts decreased \$2.4b (12%). Friendly societies were flat.

At 31 December 2015, the value of funds under management on behalf of sources other than managed funds was \$480.1b, an increase of \$5.2b (1%) on the September quarter 2015 figure of \$474.9b.

Increases were recorded in funds under management of behalf of national government, \$4.1b (6%); other sources, \$3.7b (8%); government compensation schemes, \$2.6b (17%); and non-government trading corporations, \$1.1b (4%). These were partially offset by decreases in wholesale financial trusts, \$4.3b (2%); state and local government, \$1.6b (3%); other investment managers, \$0.2b (2%); and general insurance, \$0.1b (0%). Charities were flat.

The value of funds under management on behalf of overseas sources at 31 December 2015 was \$91.5b, a decrease of \$0.9b (1%) on the September quarter 2015 figure of \$92.4b.

ASSETS OF MANAGED FUNDS, at 31 December 2015

| | | | •••• |
|-----------------------------------|---------------------|-------------------|----------------|
| | Assets | | |
| | invested | | |
| | through | Assets | Unconsolidated |
| | investment | invested | assets of |
| | managers | directly | managed funds |
| | \$m | \$m | \$m |
| Life insurance corporations | 163 188 | 134 739 | 297 927 |
| Superannuation (pension) funds | 872 899 | 1 086 089 | 1 958 988 |
| Public offer (retail) unit trusts | 131 235 | 188 118 | 319 353 |
| Friendly societies | np | np | 6 717 |
| Common funds | np | np | 9 191 |
| Cash management trusts | 17 579 | 16 425 | 34 004 |
| Total | 1 191 116 | 1 435 063 | 2 626 180 |
| | • • • • • • • • • • | • • • • • • • • • | |

np not available for publication but included in totals where applicable, unless otherwise indicated

| | 2011–12 | 2012–13 | Mar Qtr 2014 | Jun Qtr 2014 | Sep Qtr 2014 | Dec Qtr 2014 | Mar Qtr 2015 | Jun Qtr 2015 | Sep Qtr 2015 | Dec Qt 2015 |
|--|-----------|-----------|-----------------|-----------------|-------------------|-----------------|-----------------|-------------------|-----------------|----------------|
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| | | | | • • • • • • • • | • • • • • • • • • | | • • • • • • • • | • • • • • • • • • | | • • • • • • • |
| MANAGED FUNDS INDUSTRY Consolidated assets of managed | 1 904 999 | 2 139 487 | 2 336 456 | 2 411 885 | 2 444 627 | 2 508 083 | 2 635 023 | 2 622 965 | 2 594 053 | 2 649 199 |
| funds institutions Funds managed by resident investment managers on behalf of Australian entities other than | 1 510 304 | 1 692 665 | 1 831 931 | 1 894 810 | 1 915 214 | 1 967 317 | 2 070 192 | 2 057 111 | 2 037 314 | 2 087 996 |
| managed funds institutions Funds managed by resident investment managers on behalf | 336 388 | 384 629 | 438 690 | 450 989 | 460 263 | 468 762 | 485 614 | 482 650 | 474 928 | 480 125 |
| of overseas investors less Funds managed by resident investment managers on behalf of other resident investment | 66 654 | 71 405 | 75 591 | 76 812 | 79 555 | 82 689 | 90 400 | 94 074 | 92 446 | 91 541 |
| managers | 8 347 | 9 212 | 9 756 | 10 726 | 10 405 | 10 685 | 11 183 | 10 870 | 10 635 | 10 463 |

SUMMARY MANAGED FUNDS INSTITUTIONS, Assets at end of period

| | 2011–12 | 2012–13 | Mar Qtr 2014 | Jun Qtr 2014 | Sep Qtr 2014 | Dec Qtr 2014 | Mar Qtr 2015 | Jun Qtr 2015 | Sep Qtr 2015 | Dec Q 201 |
|--|-----------|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$ |
| | | | | | | | | | • • • • • • • • | |
| DNSOLIDATED ASSETS TOTAL MANAGED FUNDS INSTITUTIONS | 1 510 304 | 1 692 665 | 1 831 931 | 1 894 810 | 1 915 214 | 1 967 317 | 2 070 192 | 2 057 111 | 2 037 314 | 2 087 99 |
| Deposits | 237 468 | 261 328 | 279 391 | 283 863 | 288 244 | 288 602 | 290 600 | 292 670 | 293 311 | 296 12 |
| Short term securities | 80 661 | 81 242 | 84 018 | 87 345 | 89 191 | 95 720 | 97 635 | 100 087 | 107 155 | 112 8 |
| Bonds, etc. | 77 284 | 84 271 | 93 948 | 98 468 | 98 921 | 104 644 | 106 487 | 107 573 | 110 546 | 112 9 |
| Derivatives | 1 850 | 1 814 | 1 059 | 1 226 | 1 457 | 2 083 | 2 885 | 2 537 | 2 661 | 3 0 |
| Loans and placements | 42 892 | 38 724 | 42 884 | 47 978 | 46 081 | 46 868 | 47 922 | 50 059 | 50 008 | 49 2 |
| Shares | 420 661 | 481 514 | 538 310 | 558 102 | 553 128 | 570 299 | 617 359 | 587 869 | 566 322 | 597 5 |
| Units in trusts | 162 834 | 183 093 | 199 962 | 214 966 | 219 338 | 220 373 | 232 413 | 227 855 | 222 672 | 228 0 |
| Other financial assets | 41 319 | 36 009 | 34 990 | 37 273 | 31 679 | 27 474 | 30 580 | 38 621 | 30 759 | 30 8 |
| Land, buildings and equipment | 186 227 | 198 594 | 203 102 | 200 083 | 203 721 | 202 273 | 206 003 | 214 088 | 218 506 | 223 6 |
| Other non–financial assets | 14 937 | 19 918 | 11 443 | 11 375 | 11 220 | 11 332 | 11 193 | 10 936 | 11 788 | 11 (|
| Overseas assets | 244 171 | 306 157 | 342 825 | 354 131 | 372 234 | 397 648 | 427 114 | 424 819 | 423 586 | 422 5 |
| ROSS INVESTED ASSETS | | | | | | | | | | |
| BETWEEN MANAGED FUNDS | | | | | | | | | | |
| INSTITUTIONS | 389 282 | 439 091 | 487 718 | 481 390 | 495 275 | 513 393 | 545 588 | 536 358 | 525 318 | 538 1 |
| Life insurance corporations | 32 094 | 38 400 | 40 337 | 38 973 | 42 416 | 49 026 | 50 934 | 48 965 | 48 076 | 49 3 |
| Superannuation (pension) funds | 326 408 | 367 577 | 408 518 | 407 459 | 416 281 | 427 243 | 455 306 | 450 316 | 441 116 | 452 0 |
| Public offer (retail) unit trusts | 26 830 | 29 187 | 35 482 | 31 458 | 32 970 | 33 625 | 35 903 | 33 757 | 32 849 | 33 7 |
| Friendly societies | 1 459 | 1 469 | 1 522 | 1 492 | 1 502 | 1 516 | 1 583 | 1 543 | 1 510 | 15 |
| Common funds | 906 | 1 549 | 1 451 | 1 451 | 1 550 | 1 497 | 1 224 | 1 143 | 972 | ç |
| Cash management trusts | 1 584 | 909 | 408 | 557 | 556 | 486 | 638 | 634 | 796 | 6 |
| ICONSOLIDATED ASSETS TOTAL | | | | | | | | | | |
| MANAGED FUNDS INSTITUTIONS | 1 899 586 | 2 131 756 | 2 319 649 | 2 376 201 | 2 410 489 | 2 480 710 | 2 615 780 | 2 593 470 | 2 562 633 | 2 626 1 |
| Life insurance corporations | 235 146 | 255 206 | 275 592 | 281 192 | 284 483 | 290 224 | 304 521 | 298 022 | 292 539 | 297 9 |
| Superannuation (pension) funds | 1 333 596 | | 1 704 658 | | 1 781 731 | | | 1 932 987 | | 1 958 9 |
| Public offer (retail) unit trusts | 276 059 | 287 114 | 293 323 | 294 707 | 297 916 | 302 471 | 311 186 | 312 425 | 311 491 | 319 3 |
| Friendly societies | 5 847 | 6 152 | 6 498 | 6 599 | 6 660 | 6 693 | 6 859 | 6 743 | 6 737 | 6 |
| Common funds | 9 795 | 9 863 | 9 852 | 8 815 | 8 980 | 9 142 | 9 155 | 8 978 | 9 037 | 9 |
| Cash management trusts | 39 142 | 32 617 | 29 727 | 29 790 | 30 719 | 31 534 | 32 916 | 34 314 | 34 023 | 34 (|

outstanding at end of period

| | 2011–12 | 2012–13 | Mar Qtr 2014 | Jun Qtr 2014 | Sep Qtr 2014 | Dec Qtr 2014 | Mar Qtr 2015 | Jun Qtr 2015 | Sep Qtr 2015 | Dec Q 201 |
|---|-----------------------|---------------------------|-------------------------|----------------------------|---------------------------|----------------------------|-------------------------|-------------------------|---------------------------|--------------|
| | \$m | \$m | \$m | \$m | \$m | _•_• | \$m | \$m | \$m | \$ |
| | ••••• | ••••• | • • • • • • • • | •••••• | ••••• | • • • • • • • • | ••••• | ••••• | • • • • • • • • | • • • • • • |
| OTAL ASSETS | 235 146 | 255 206 | 275 592 | 281 192 | 284 483 | 290 224 | 304 521 | 298 022 | 292 539 | 297 92 |
| Assets (held) in Australia | 223 281 | 245 274 | 266 702 | 272 746 | 275 794 | 280 931 | 294 370 | 288 365 | 283 806 | 289 34 |
| Deposits accepted by: | 11 348 | 12 034 | 12 399 | 12 108 | 9 794 | 10 210 | 234 370 9 472 | 200 305 9 951 | 10 671 | 10 68 |
| Banks | 11 236 | 11 914 | 12 235 | 11 980 | 9 707 | 9 842 | 9 422 | 9 860 | 10 590 | 10 54 |
| Other depository corporations | 113 | 120 | 164 | 128 | 86 | 368 | 50 | 91 | 81 | 13 |
| Short term securities | 6 521 | 5 847 | 4 859 | 5 555 | 4 823 | 5 088 | 4 867 | 4 514 | 4 531 | 4 64 |
| Bills of exchange | 190 | 100 | 97 | 52 | 63 | 50 | 130 | 92 | 149 | 1: |
| Treasury notes | 428 | 689 | 270 | 693 | 839 | 1 353 | 1 014 | 598 | 526 | 43 |
| Bank certificates of deposit | 4 901 | 3 941 | 3 417 | 3 837 | 3 043 | 2 811 | 3 275 | 2 164 | 1 853 | 191 |
| Commercial paper | 1 002 | 1 116 | 1075 | 972 | 877 | 874 | 448 | 1 660 | 2 003 | 2 19 |
| Bonds, etc. issued by: | 21 724 | 21 101 | 22 676 | 24 214 | 23 800 | 25 290 | 25 737 | 25 866 | 25 819 | 25 94 |
| Non-financial corporations | 7 344 | 7 223 | 6 934 | 8 084 | 7 340 | 8 507 | 8 639 | 9 444 | 8 697 | 8 92 |
| Banks | 4 504 | 3 584 | 3 447 | 3 514 | 3 405 | 4 074 | 4 270 | 4 356 | 4 828 | 4 8: |
| Securitisers | 725 | 198 | 122 | 247 | 226 | 208 | 136 | 169 | 174 | 1 |
| Other financial corporations | 535 | 429 4 820 | 506 7 377 | 562 7 201 | 651 7 682 | 689 7 714 | 743 7 756 | 650 7 345 | 634 | 6 7 7 |
| National government State and local government | 3 426 5 188 | 4 820 4 847 | 4 290 | 7 201 4 605 | 7 682 4 496 | 4 098 | 4 193 | 7 345 3 901 | 7 683 3 802 | 36 |
| 5 | | | | | | | | | | |
| Derivatives | 472 | 545 | 508 | 573 | 609 | 724 | 907 | 619 | 800 | 6 |
| Loans and placements | 2 696 138 | 1 953 113 | 2 811 100 | 2 199 96 | 2 428 85 | 2 639 83 | 3 211 79 | 3 394 73 | 3 680 68 | 3 6 |
| Mortgages Other loans and placements | 2 557 | 1 841 | 2 712 | 90 2 104 | 2 343 | 2 556 | 3 132 | 3 320 | 3 612 | 35 |
| Non-financial corporations | 1 326 | 1 0 3 5 | 687 | 899 | 1 183 | 2 330 1 477 | 2 132 | 2 317 | 2 615 | 25 |
| Life insurance corporations | - 1020 | | | | - 100 | | - 2 100 | | - 2 010 | 20 |
| Other residents | 1 232 | 805 | 2 025 | 1 205 | 1 160 | 1 079 | 1 002 | 1 003 | 997 | g |
| Equities | 171 083 | 194 950 | 212 420 | 218 303 | 223 204 | 228 904 | 241 508 | 236 563 | 230 108 | 235 7 |
| Shares issued by: | 18 137 | 19 453 | 212 420 | 19 711 | 19 565 | 19 494 | 20 385 | 19 753 | 18 919 | 18 8 |
| Listed | 11 188 | 12 222 | 13 556 | 12 539 | 12 365 | 12 132 | 12 438 | 11 619 | 10 834 | 10 0 |
| Non-financial corporations | 7 939 | 8 245 | 8 992 | 8 331 | 8 391 | 8 008 | 7 945 | 7 785 | 7 460 | 7 2 |
| Banks | 3 020 | 3 653 | 4 255 | 3 858 | 3 661 | 3 825 | 4 183 | 3 524 | 3 114 | 33 |
| Life insurance corporations | 9 | 12 | 10 | 16 | 20 | 19 | 33 | 30 | 17 | |
| Other financial corporations | 220 | 312 | 299 | 335 | 294 | 281 | 277 | 280 | 243 | 2 |
| Unlisted | 6 948 | 7 231 | 7 129 | 7 172 | 7 200 | 7 362 | 7 948 | 8 134 | 8 085 | 8 1 |
| Non-financial corporations | 573 | 869 | 859 | 870 | 901 | 1 004 | 1 023 | 1 170 | 1 088 | 11 |
| Banks | 252 | 252 | 247 | 248 | 248 | 249 | 352 | 352 | 353 | 3 |
| Life insurance corporations | 1 888 | 1 890 | 757 | 757 | 758 | 762 | 762 | 762 | 763 | 7 |
| Other financial corporations | 4 235 | 4 220 | 5 265 | 5 297 | 5 293 | 5 347 | 5 811 | 5 850 | 5 881 | 57 |
| Units in trusts | 152 946 | 175 497 | 191 735 | 198 592 | 203 639 | 209 410 | 221 122 | 216 810 | 211 189 | 216 8 |
| Listed | 1 763 | 1 928 | 2 035 | 1 854 | 1 717 | 1 738 | 1 807 | 1 554 | 1 575 | 17 |
| Public offer (retail) unit trusts | 1 763 | 1 928 | 2 035 | 1 854 | 1 717 | 1 738 | 1 807 | 1 554 | 1 575 | 17 |
| Unlisted | 151 183 | 173 569 | 189 700 | 196 737 | 201 922 | 207 672 | 219 315 | 215 256 | 209 615 | 215 0 |
| Public offer (retail) unit trusts | 25 348 | 31 515 | 34 267 | 32 948 | 36 077 | 40 747 | 42 615 | 41 192 | 40 167 | 41 3 |
| Wholesale financial trusts | 117 929 | 134 679 | 148 027 | 156 044 | 158 729 | 159 583 | 169 176 | 167 173 | 162 841 | 167 1 |
| Cash management trusts | 1 796 | 1 699 | 1 824 | 1 834 | 1 808 | 3 813 | 3 787 | 3 530 | 3 586 | 34 |
| Other trusts | 6 111 | 5 676 | 5 582 | 5 911 | 5 308 | 3 529 | 3 736 | 3 361 | 3 021 | 31 |
| Other financial assets | 4 400 | 4 580 | 6 475 | 5 314 | 6 702 | 5 205 | 5 818 | 4 714 | 5 533 | 54 |
| Land, buildings and equipment | 1 871 | 1 520 | 1 565 | 1 597 | 1 569 | 122 | 122 | 163 | 170 | 2 |
| Other non-financial assets | 3 166 | 2 744 | 2 990 | 2 883 | 2 866 | 2 750 | 2 728 | 2 581 | 2 494 | 23 |
| ssets overseas | 11 865 | 9 932 | 8 890 | 8 446 | 8 689 | 9 292 | 10 151 | 9 657 | 8 733 | 8 5 |
| Shares and units in trusts | 6 401 | 5 969 | 4 860 | 4 635 | 4 518 | 4 506 | 4 954 | 4 740 | 3 877 | 37 |
| Debt securities | 4 825 | 3 287 | 2 956 | 2 794 | 3 127 | 3 677 | 4 262 | 4 198 | 4 142 | 4 2 |
| Other OTAL LIABILITIES | 639 235 146 | 676 255 206 | 1 074 275 592 | 1 016 281 192 | 1 044 284 483 | 1 109 290 224 | 935 304 521 | 719 298 022 | 714 292 539 | 5 297 9 |
| et policy liabilities | 235 146 201 291 | 233 208 219 617 | 235 800 | 2 61 192 241 802 | 264 463 243 949 | 2 90 224 248 722 | 260 503 | 255 536 | 292 339 250 483 | 255 3 |
| et policy habilities ebt securities issued | 201 291 2 160 | 219 617 | 235 800 | 241 802 2 593 | 243 949 2 083 | 248 722 2 121 | 260 503 2 434 | 255 536 2 411 | 250 483 2 434 | 255 3 2 4 |
| oans and placements | 2 160 750 | 2 236 1 147 | 2 570 1 547 | 2 593 1 801 | 2 083 2 815 | 2 121 1 922 | 2 434 1 900 | 2 411 | 2 434 2 311 | 24 |
| oans and placements | 7 823 | 1 147 7 805 | 1 547 9 894 | 1 801 9 700 | 2 815 10 125 | 1 922 10 550 | 1 900 12 497 | 2 083 10 730 | 2 311 10 327 | 26 98 |
| | | | | | | | | | | |
| Share capital and reserves | 23 121 | 24 402 | 25 781 | 25 297 | 25 511 | 26 908 | 27 187 | 27 262 | 26 984 | 27 6 |

— nil or rounded to zero (including null cells)



SUPERANNUATION (PENSION) FUNDS, Unconsolidated assets and liabilities, Amounts

outstanding at end of period

| OTAL LIABILITIES Members' funds and reserves Other liabilities | | 1 540 804 1 512 306 28 498 | 1 704 658 1 674 041 30 616 | | 1 781 731 1 744 668 37 063 | 1 840 646 1 803 470 37 176 | 1 951 143 1 907 795 43 348 | 1 932 987 1 892 593 40 395 | 1 908 805 1 867 434 41 372 | 1 958 9 1 923 9 35 0 |
|--|--|---|---|--|---|---|---|---|---|--|
| Assets overseas | 200 763 | 264 098 | 298 936 | 311 306 | 328 357 | 352 238 | 380 671 | 380 110 | 380 502 | 379 5 |
| Other non-financial assets | 1 267 | 92 955 1 327 | 100 052 1 356 | 98 740 1 481 | 100 557 | 103 506 | 105 934 1 487 | 111 903 1 504 | 115 063 1 506 | 116 5 |
| Other financial assets Land, buildings and equipment | 24 070 86 915 | 23 706 92 955 | 18 974 100 052 | 24 258 98 740 | 20 556 100 557 | 18 347 103 506 | 20 719 105 934 | 27 160 111 903 | 20 969 115 063 | 18 7 116 5 |
| Net equity of pension funds in life office reserves | 163 410 | 178 752 | 192 968 | 196 829 | 197 689 | 199 674 | 210 331 | 208 670 | 200 539 | 205 2 |
| Cash management trusts | 22 356 | 24 628 | 25 895 | 26 939 | 27 500 | 27 907 | 28 087 | 28 363 | 28 692 | 28 9 |
| Wholesale financial trusts | 2 638 | 3 703 | 4 037 | 8 046 | 7 774 | 7 981 | 7 996 | 7 919 | 7 857 | 7 |
| Units in trusts Public offer (retail) unit trusts | 164 493 139 498 | 191 462 163 131 | 218 264 188 332 | 217 222 182 238 | 224 578 189 303 | 233 740 197 853 | 251 165 215 082 | 248 203 211 922 | 247 132 210 583 | 253 217 |
| Other residents | 6 670 | 8 466 | 9 854 | 10 470 | 10 678 | 11 242 | 13 335 | 11 377 | 12 082 | 11 252 |
| Other financial corporations | 34 585 | 42 841 | 51 540 | 53 304 | 50 651 | 52 659 | 57 299 | 56 610 | 53 918 | 58 |
| Banks Life insurance corporations | 79 377 1 144 | 96 352 1 066 | 113 131 1 324 | 118 118 1 453 | 116 160 1 789 | 121 425 1 811 | 133 621 1 808 | 123 789 1 364 | 117 288 1 303 | 124 |
| Shares issued by: Non-financial corporations | 368 911 247 134 | 435 302 286 577 | 487 972 312 123 | 510 112 326 766 | 504 893 325 614 | 521 425 334 287 | 565 470 359 408 | 537 797 344 658 | 517 411 332 820 | 546 350 |
| Equities | 533 403 | 626 764 | 706 235 | 727 334 | 729 470 | 755 165 | 816 635 | 786 000 | 764 542 | 800 |
| State and local government Other residents | 403 6 970 | 92 6 857 | 51 7 088 | 7 386 | 65 7 564 | 19 7 776 | 78 7 837 | 109 7 709 | 85 7 544 | 7 |
| Non-financial corporations National government | 462 | 421 | 439 | 441 | 378 | 379 | 377 | 382 | 382 | |
| Derivatives Loans and placements | 14 172 7 834 | 5 174 7 370 | 6 363 7 578 | 5 142 7 827 | 3 465 8 008 | 2 975 8 174 | 3 096 8 293 | 3 774 8 200 | 3 131 8 011 | 5 7 |
| government Other residents | 5 699 4 648 | 6 537 5 849 | 6 825 6 492 | 7 018 6 804 | 7 509 6 878 | 8 277 7 030 | 8 099 7 036 | 8 200 7 068 | 9 055 7 240 | 9 7 |
| corporations National government State and local | 562 16 993 | 649 19 063 | 750 22 014 | 970 22 640 | 1 016 22 969 | 1 182 25 099 | 1 481 24 798 | 1 582 24 735 | 1 622 25 334 | 1 25 |
| Banks Securitisers Other financial | 14 159 837 | 16 393 596 | 19 207 530 | 20 323 536 | 20 608 610 | 21 515 27 | 22 673 30 | 22 290 34 | 22 830 42 | 24 |
| Non-financial corporations | 6 824 | 8 252 | 9 352 | 9 976 | 9 660 | 10 065 | 9 826 | 10 089 | 10 140 | 10 |
| Commercial paper Bonds, etc. issued by: | 3 934 49 721 | 4 491 57 338 | 4 894 65 171 | 5 185 68 268 | 4 810 69 250 | 4 282 73 195 | 4 557 73 943 | 4 273 73 997 | 4 532 76 263 | 4 78 |
| Bills of exchange Treasury notes Bank certificates of deposit | 2 843 — 36 426 | 2 769 — 44 092 | 3 062 — 48 549 | 3 182 — 48 235 | 3 374 — 51 765 | 3 221 — 57 428 | 3 610 — 57 409 | 3 992 — 58 268 | 4 453 — 65 878 | 5 70 |
| Short term securities | 43 203 | 51 353 | 56 505 | 56 602 | 59 949 | 64 931 | 65 576 | 66 533 | 74 863 | 79 |
| Other depository corporations | 190 908 | 212 206 19 761 | 229 803 | 235 808 | 242 665 | 240 067 | 243 564 | 244 365 | 242 166 | 243 |
| TAL ASSETS Assets (held) in Australia Deposits accepted by: Banks | 1 333 596 1 132 834 208 838 190 908 | 1 276 705 231 967 | | 1 755 098 1 443 792 257 311 235 808 | 1 781 731 1 453 374 262 948 242 665 | 1 840 646 1 488 408 260 959 240 067 | 1 951 143 1 570 472 264 458 243 564 | 1 932 987 1 552 878 265 136 244 365 | 1 908 805 1 528 303 263 415 242 166 | 1 958 1 579 265 243 |
| | | | ••••• | • • • • • • • • • | | ••••• | | • • • • • • • • • | | |
| | 2011–12 \$m | 2012–13 \$m | 2014 \$m | 2014 \$m | 2014 \$m | 2014 \$m | 2015 \$m | 2015 \$m | 2015 \$m | 2 |
| | | | Mar Qtr | Jun Qtr | Sep Qtr | Dec Qtr | Mar Qtr | Jun Qtr | Sep Qtr | Dec |

— nil or rounded to zero (including null cells)



PUBLIC OFFER (RETAIL) UNIT TRUSTS, Unconsolidated assets and liabilities, Amounts

outstanding at end of period

| | 0011 | 0015 | Mar Qtr | Jun Qtr | Sep Qtr | Dec Qtr | Mar Qtr | Jun Qtr | Sep Qtr | Dec Q |
|---|-----------------|-----------------|----------------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-------------|
| | 2011–12 | 2012–13 | 2014 | 2014 | 2014 | 2014 | 2015 | 2015 | 2015 | 201 |
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$ |
| 'OTAL ASSETS | 276 059 | 287 114 | 293 323 | 294 707 | 297 916 | 302 471 | 311 186 | 312 425 | 311 491 | 319 35 |
| Assets (held) in Australia | 244 676 | 255 153 | 258 496 | 260 507 | 262 948 | 266 586 | 275 163 | 277 590 | 277 325 | 285 18 |
| Deposits accepted by: | 4 780 | 4 023 | 3 944 | 4 450 | 4 093 | 6 282 | 5 772 | 6 419 | 7 074 | 8 00 |
| Banks | 4 538 | 3 891 | 3 842 | 4 356 | 3 929 | 6 002 | 5 547 | 6 111 | 6 703 | 7 6 |
| Other depository corporations | 242 | 132 | 102 | 94 | 164 | 280 | 225 | 308 | 371 | 3 |
| Short term securities | 2 396 | 2 256 | 2 277 | 2 808 | 2 854 | 2 826 | 2 875 | 3 638 | 3 656 | 36 |
| Bills of exchange | 223 | 66 | 98 | 108 | 151 | 118 | 116 | 89 | np | |
| Treasury notes | — | — | — | — | — | — | np | — | — | |
| Bank certificates of deposit | 816 | 732 | 991 | 1 196 | 1 284 | 1 176 | 1 170 | 1 943 | 2 265 | 2 2 |
| Commercial paper | 1 357 | 1 458 | 1 188 | 1 504 | 1 419 | 1 532 | np | 1 606 | np | |
| Bonds, etc. issued by: | 4 966 | 5 439 | 5 685 | 5 714 | 5 703 | 5 993 | 6 486 | 7 233 | 7 696 | 75 |
| Non-financial corporations | 1 673 | 1 769 | 1 784 | 1 745 | 1 669 | 1 743 | 2 085 | 2 288 | 2 459 | 24 |
| Banks | 443 | 490 | 305 | 271 | 151 | 169 | 182 | 181 | 172 | 1 |
| Securitisers | 20 | 21 | 101 | 88 | 103 | 95 | 94 | 228 | 97 | 1 |
| Other financial corporations National government | 1 937 308 | 2 014 367 | 2 211 505 | 2 281 563 | 2 370 613 | 2 487 665 | 2 523 804 | 2 654 774 | 2 738 1 127 | 26 10 |
| State and local government | 508 585 | 778 | 505 779 | 766 | 797 | 834 | 804 798 | 1 108 | 1 127 | 11 |
| 6 | | | | | | | | | | |
| Derivatives Loans and placements | 1 378 31 025 | 1 262 28 365 | 549 32 664 | 651 37 523 | 846 35 477 | 1 357 35 881 | 1 977 36 265 | 1 918 38 435 | 1 860 38 734 | 2 4 38 5 |
| Mortgages | 2 264 | 28 365 | 32 664 533 | 37 523 438 | 35 477 386 | 35 881 | 30 205 374 | 2 022 | 38734 604 | 38 3 |
| Other loans and placements | 2 204 | 27 352 | 32 131 | 37 085 | 35 091 | 35 489 | 35 891 | 36 413 | 38 130 | 38 1 |
| Non-financial corporations | 23 466 | 23 665 | 24 776 | 28 401 | 27 679 | 27 565 | 27 853 | 28 596 | 29 857 | 29 6 |
| Other residents | 5 295 | 3 687 | 7 355 | 8 684 | 7 412 | 7 924 | 8 038 | 7 817 | 8 273 | 84 |
| Equities | 93 687 | 91 387 | 101 809 | 99 968 | 104 199 | 107 282 | 113 721 | 108 012 | 105 858 | 109 e |
| Shares issued by: | 35 969 | 29 106 | 31 151 | 29 877 | 30 478 | 31 217 | 33 214 | 31 652 | 31 214 | 33 1 |
| Listed | 27 161 | 28 592 | 30 859 | 29 552 | np | np | np | 31 152 | 30 735 | 32 3 |
| Non-financial corporations | 19 967 | 20 189 | 21 679 | 20 962 | 21 999 | 22 093 | 23 483 | 22 556 | 22 389 | 23 4 |
| Banks | 4 946 | 5 780 | 6 364 | 5 894 | 5 329 | 5 739 | 6 282 | 5 749 | 5 490 | 59 |
| Other financial corporations | 2 248 | 2 623 | 2 816 | 2 696 | np | np | np | 2 847 | 2 856 | 28 |
| Unlisted | 8 808 | 514 | 292 | 325 | np | np | np | 500 | 479 | 8 |
| Non-financial corporations | 8 770 | 415 | np | np | np | np | np | np | np | |
| Financial corporations | 38 | 99 | np | np | np | np | np | np | np | |
| Units in trusts | 57 718 | 62 281 | 70 658 | 70 091 | 73 721 | 76 065 | 80 507 | 76 360 | 74 644 | 76 5 |
| Listed | 4 127 | 3 805 | 6 238 | 3 132 | 3 105 | 3 477 | 3 649 | 3 753 | 3 588 | 37 |
| Public offer (retail) unit trusts | 4 127 | 3 805 | 6 238 | 3 132 | 3 105 | 3 477 | 3 649 | 3 753 | 3 588 | 37 |
| Unlisted | 53 591 | 58 476 | 64 420 | 66 959 | 70 616 | 72 588 | 76 858 | 72 607 | 71 056 | 72 7 |
| Public offer (retail) unit trusts | 22 020 | 24 164 | 27 029 | 26 868 | 28 263 | 28 551 | 30 618 | 28 375 | 27 128 | 27 7 |
| Wholesale financial trusts | 22 440 | 25 914 | 29 220 | 28 383 | 28 640 | 29 732 | 31 773 | 30 216 | 29 775 | 30 2 |
| Cash management trusts | 327 | 506 | 457 | 505 | np | np | 439 | 339 | 413 | 4 |
| Other trusts | 8 804 | 7 892 | 7 714 | 11 203 | np | np | 14 028 | 13 677 | 13 740 | 14 2 |
| Other financial assets | 6 737 | 7 291 | 6 807 | 6 250 | 4 667 | 4 246 | 4 055 | 5 837 | 4 708 | 41 |
| Land, buildings and equipment | 97 341 | 104 001 | 101 337 | 99 592 | 101 441 | 98 563 | 99 865 | 101 939 | 103 199 | 106 8 |
| Other non-financial assets | 2 366 | 11 129 | 3 424 | 3 551 | 3 668 | 4 156 | 4 147 | 4 159 | 4 540 | 4 3 |
| ssets overseas | 31 383 | 31 961 | 34 827 | 34 200 | 34 968 | 35 885 | 36 023 | 34 835 | 34 166 | 34 1 |
| Shares and units in trusts | 22 387 | 22 915 | 25 320 | 24 768 | 24 745 | 26 535 | 27 108 | 26 635 | 25 429 | 25 7 |
| Debt securities | 282 | 374 | 342 | 353 | 495 | 20 000 546 | 682 | 668 | 664 | 6 |
| Other | 8 714 | 8 672 | 9 165 | 9 079 | 9 728 | 8 804 | 8 233 | 7 532 | 8 073 | 77 |
| TOTAL LIABILITIES & INVESTOR FUNDS | 276 059 | 287 114 | 293 323 | 294 707 | 297 916 | 302 471 | 311 186 | 312 425 | 311 491 | 319 3 |
| nvestor funds | 204 209 | 211 482 | 223 112 | 214 993 | 220 540 | 225 259 | 234 299 | 230 665 | 234 781 | 241 5 |
| Debt securities | 8 403 | 9 864 | 11 053 | 10 482 | 10 024 | 11 890 | 10 901 | 10 332 | 12 054 | 12 3 |
| oans and placements | 44 693 | 47 627 | 49 058 | 55 670 | 58 241 | 54 794 | 52 341 | 48 986 | 46 906 | 45 9 |
| | | | | | | | | | | |

— nil or rounded to zero (including null cells)

np not available for publication but included in totals where applicable, unless otherwise indicated

| | | | Mar Qtr | Jun Qtr | Sep Qtr | Dec Qtr | Mar Qtr | Jun Qtr | Sep Qtr | Dec (|
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------|
| | 2011–12 | 2012–13 | 2014 | 2014 | 2014 | 2014 | 2015 | 2015 | 2015 | 20 |
| | \$m | |
| | • • • • • • • | | • • • • • • • | | | | | | | |
| IAL ASSETS Assets (held) in Australia | 5 847 5 693 | 6 152 5 995 | 6 498 6 334 | 6 599 6 436 | 6 660 6 501 | 6 693 6 522 | 6 859 6 698 | 6 743 6 599 | 6 737 6 589 | 67 65 |
| Deposits accepted by: | 363 | 440 | 605 | 603 | 565 | 639 | 575 | 544 | 573 | 5 |
| Banks | 303 | 380 | 559 | 559 | 505 | 596 | 521 | 496 | 488 | 2 |
| Other depository corporations | 60 | 60 | 46 | 44 | 43 | 43 | 54 | 48 | 85 | - |
| Short term securities | 470 | 314 | 244 | 289 | 280 | 248 | 228 | 230 | 243 | 4 |
| Bills of exchange | 249 | 206 | 157 | 130 | 117 | 115 | 118 | 125 | 120 | |
| Treasury notes | 245 | 200 | | | | | | | | - |
| Bank certificates of deposit | 221 | 98 | 87 | 159 | 163 | 133 | 110 | 105 | 123 | 3 |
| Commercial paper | _ | 10 | _ | _ | _ | _ | _ | _ | _ | |
| Bonds, etc. issued by: | 311 | 422 | 460 | 483 | 520 | 539 | 755 | 727 | 707 | e |
| Non-financial corporations | 2 | 4 | 26 | 5 | 4 | 4 | 4 | 3 | np | |
| Banks | 89 | 186 | 263 | 278 | 310 | 327 | 335 | 331 | 311 | 3 |
| Securitisers | 28 | 34 | 33 | 34 | 36 | 40 | 41 | 39 | np | |
| Other financial corporations | 133 | 132 | 74 | 69 | 66 | 53 | 100 | 98 | 85 | |
| National government | 27 | 31 | 36 | 58 | 65 | 69 | 231 | 213 | 217 | 2 |
| State and local government | 32 | 35 | 28 | 39 | 39 | 46 | 44 | 43 | 56 | |
| Derivatives | _ | 7 | 2 | 2 | 2 | 2 | 1 | _ | 1 | |
| Loans and placements | 198 | 165 | 133 | 118 | 108 | 94 | 94 | 89 | 88 | |
| Mortgages | 124 | 91 | 66 | 49 | 41 | 32 | 26 | 24 | 22 | |
| Other loans and placements | 74 | 74 | 67 | 69 | 67 | 62 | 68 | 65 | 66 | |
| Equities | 4 167 | 4 450 | 4 696 | 4 700 | 4 836 | 4 866 | 4 890 | 4 770 | 4 834 | 4 (|
| Shares issued by: | 25 | 24 | 27 | 23 | 25 | 23 | 23 | 19 | 58 | |
| Non-financial corporations | 16 | 15 | 16 | 13 | 15 | 13 | 14 | 9 | 48 | |
| Banks | 8 | 8 | 11 | 10 | 10 | 10 | 9 | 10 | 10 | |
| Other financial corporations | 1 | 1 | — | | — | | — | _ | — | |
| Units in trusts | 4 142 | 4 426 | 4 669 | 4 677 | 4 811 | 4 843 | 4 867 | 4 751 | 4 776 | 4 ! |
| Public offer (retail) unit trusts | 974 | 1 024 | 1 109 | 1 097 | 1 106 | 1 134 | 1 210 | 1 174 | 1 156 | 1: |
| Wholesale financial trusts | 2 723 | 3 000 | 3 184 | 3 223 | 3 347 | 3 358 | 3 315 | 3 238 | 3 296 | 3 3 |
| Cash management trusts | 445 | 402 | 376 | 357 | 358 | 351 | 342 | 339 | 324 | 2 |
| Other trusts | — | — | — | — | — | — | — | — | _ | |
| Other financial assets | 92 | 99 | 66 | 111 | 55 | 68 | 87 | 169 | 66 | |
| Land, buildings and equipment | 29 | 62 | 88 | 93 | 95 | 28 | 27 | 28 | np | |
| Other non-financial assets | 63 | 36 | 40 | 37 | 40 | 38 | 41 | 42 | np | |
| Assets overseas | 154 | 157 | 164 | 163 | 159 | 171 | 161 | 144 | 148 | 1 |
| AL LIABILITIES | 5 847 | 6 152 | 6 498 | 6 599 | 6 660 | 6 693 | 6 859 | 6 743 | 6 737 | 6 7 |
| Net policy liabilities | 5 398 | 5 662 | 6 052 | 6 172 | 6 215 | 6 300 | 6 392 | 6 319 | 6 341 | 63 |
| Debt securities | _ | | _ | _ | _ | | _ | | _ | |
| Loans and placements | 35 | 54 | 62 | 69 | 57 | 23 | 38 | 48 | 34 | |
| Other liabilities | 55 | 56 | 93 | 94 | 101 | 119 | 162 | 111 | 99 | |
| Share capital and reserves | 359 | 380 | 291 | 264 | 287 | 251 | 267 | 265 | 263 | 2 |

nil or rounded to zero (including null cells)

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np not available for publication but included in totals where applicable, unless

otherwise indicated

| | 2011–12 | 2012–13 | Mar Qtr 2014 | Jun Qtr 2014 | Sep Qtr 2014 | Dec Qtr 2014 | Mar Qtr 2015 | Jun Qtr 2015 | Sep Qtr 2015 | Dec (201 |
|--|------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | |
| | | • • • • • • • • | • • • • • • • | • • • • • • • | • • • • • • • | | | | | |
| TAL ASSETS | 9 795 | 9 863 | 9 852 | 8 815 | 8 980 | 9 142 | 9 155 | 8 978 | 9 037 | 91 |
| Assets (held) in Australia | 9 789 | 9 855 | 9844 | 8 807 | np | np | np | np | 9 010 | 91 |
| Deposits accepted by: | 2 041 | 2 304 | 2 347 | 1 639 | 1 513 | 1 649 | 1 873 | 1 920 | 2 218 | 23 |
| Banks Other depository corporations | 2 033 8 | 2 304 | 2 347 | 1 639 | np np | np np | np np | np np | 2 168 50 | 23 |
| | | | | | | | | | | |
| Short term securities | 2 249 | 1 375 | 1 441 | 1 391 | np | np | np | np | 1 172 | 11 |
| Bills of exchange | 1 084 | 353 | 339 | 240 | 207 | 204 | np | np | | |
| Treasury notes | | | | | | | | | 4 007 | |
| Bank certificates of deposit | 832 | 843 | 921 | 970 | 1 004 | 988 | 944 | 985 | 1 007 | g |
| Commercial paper | 333 | 179 | 181 | 181 | np | np | 173 | 181 | 165 | 1 |
| Bonds, etc. issued by: | 221 | 233 | 266 | 267 | 433 | 517 | 535 | 582 | 657 | e |
| Non-financial corporations | 3 | 5 | 7 | 7 | np | np | np | np | 145 | 1 |
| Banks | 122 | 103 | 117 | 114 | 118 | 137 | 129 | 115 | 115 | 1 |
| Securitisers | 57 | 75 | 96 | 102 | 119 | 172 | 235 | 266 | 339 | 3 |
| Other financial corporations | 13 | 9 | _ | _ | np | np | np | np | | |
| National government | 1 | 1 | 1 | 1 | np | np | np | np | 9 | |
| State and local government | 25 | 40 | 45 | 43 | 41 | 38 | 40 | 47 | 49 | |
| Derivatives | _ | _ | _ | — | _ | _ | _ | _ | _ | |
| Loans and placements | 1 498 | 1 423 | 1 285 | 1 243 | 1 239 | 1 189 | 1 172 | 1 167 | 1 149 | 11 |
| Mortgages | 1 356 | 1 278 | 1 116 | 1 051 | 1 049 | 1 006 | 987 | 955 | 960 | ç |
| Other loans and placements | 142 | 145 | 169 | 192 | 190 | 183 | 185 | 212 | 189 | 2 |
| Equities | 3 632 | 4 381 | 4 202 | 4 139 | 4 303 | 4 314 | 4 306 | 3 992 | 3 759 | 37 |
| Shares issued by: | 729 | 768 | 738 | 737 | 895 | np | 1 045 | 985 | 975 | 10 |
| Non-financial corporations | 459 | 498 | 468 | 467 | np | np | 758 | 718 | 708 | 7 |
| Banks | 270 | 270 | 270 | 270 | np | np | np | np | 236 | 2 |
| Other financial corporations | _ | — | — | — | np | np | np | np | 31 | |
| Units in trusts | 2 903 | 3 613 | 3 464 | 3 402 | 3 408 | np | 3 261 | 3 007 | 2 784 | 2 7 |
| Public offer (retail) unit trusts | 784 | 555 | 440 | 418 | 370 | np | np | np | np | |
| Wholesale financial trusts | 1 918 | 1 942 | 1 918 | 1 898 | 1 946 | 2 020 | 2 120 | 1 996 | 1 929 | 19 |
| Cash management trusts | _ | 872 | 871 | 871 | 871 | 783 | 532 | 433 | 303 | 2 |
| Other trusts | 201 | 244 | 235 | 215 | 221 | 231 | np | np | np | |
| Other financial assets | 78 | 82 | 242 | 68 | 15 | 8 | 7 | 34 | 10 | |
| Land, buildings and equipment | 70 | 57 | 242 61 | 60 | 60 | 54 | , 55 | 54 | 45 | |
| Other non-financial assets | | | | | | | | | | |
| Assets overseas | 6 | 8 | 8 | 8 | np | np | np | np | 27 | |
| TAL LIABILITIES & INVESTOR FUNDS | 9 795 | 9 863 | 9 852 | 8 815 | 8 980 | 9 142 | 9 155 | 8 978 | 9 037 | 9 1 |
| Investor funds | 9 748 | 9 771 | 9 562 | 8 683 | 8 871 | 9 017 | 9 004 | 8 831 | 8 912 | 90 |
| Debt securities | | | | | | | | | | |
| Loans and placements | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | |
| Other liabilities | 44 | 89 | 287 | 128 | 106 | 121 | 147 | 144 | 122 | 1 |

nil or rounded to zero (including null cells)

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np not available for publication but included in totals where applicable, unless

otherwise indicated

at end of period

| | 2011–12 | 2012–13 | Mar Qtr 2014 | Jun Qtr 2014 | Sep Qtr 2014 | Dec Qtr 2014 | Mar Qtr 2015 | Jun Qtr 2015 | Sep Qtr 2015 | Dec (201 |
|---|---------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | |
| | | • • • • • • • | | | | | | | | |
| TAL ASSETS | 39 142 | 32 617 | 29 727 | 29 790 | 30 719 | 31 534 | 32 916 | 34 314 | 34 023 | 34 (|
| Assets (held) in Australia | 39 142 | 32 617 | 29 727 | 29 781 | 30 705 | 31 534 | 32 886 | 34 304 | 34 013 | 33 9 |
| Deposits accepted by: | 10 097 | 10 560 | 9 576 | 7 752 | 9 331 | 8 863 | 8 451 | 8 700 | 9 360 | 9 (|
| Banks | 9 469 | 9 867 | 9 080 | 7 415 | 8 950 | 8 333 | 7 989 | 8 178 | 8 594 | 8 |
| Other depository corporations | 628 | 693 | 496 | 337 | 381 | 530 | 462 | 522 | 766 | |
| Short term securities | 25 822 | 20 098 | 18 692 | 20 701 | 19 927 | 21 289 | 22 964 | 24 015 | 22 701 | 23 |
| Bills of exchange accepted/endorsed by: | 2 192 | 1 147 | 726 | 692 | 555 | 558 | 716 | 574 | 543 | |
| Banks | 2 192 | 1 147 | 726 | 692 | 555 | 558 | 716 | 574 | 543 | |
| Other financial corporations | — | — | — | — | — | — | — | — | _ | |
| Treasury notes | _ | _ | _ | _ | _ | _ | _ | np | np | |
| Bank certificates of deposit | 18 903 | 15 584 | 14 715 | 16 937 | 16 303 | 17 381 | 18 797 | 19 816 | 18 613 | 18 |
| Commercial paper issued by: | 4 727 | 3 367 | 3 251 | 3 072 | 3 069 | 3 350 | 3 451 | np | np | |
| Securitisers | 893 | 699 | 342 | 377 | 478 | 517 | 409 | np | 540 | |
| Other financial corporations | 2 848 | 2 197 | 2 392 | 2 231 | 2 032 | 2 193 | 2 512 | 2 117 | np | |
| Other residents | 986 | 471 | 517 | 464 | 559 | 640 | 530 | 616 | 550 | |
| Bonds, etc. issued by: | 1 465 | 938 | 892 | 666 | 812 | 787 | 720 | 842 | 1077 | 1 |
| Non-financial corporations | 4 | — | — | 4 | — | — | — | — | — | |
| Banks | 582 | 275 | 307 | 253 | 417 | 440 | 323 | 355 | 701 | |
| Securitisers | 207 | 337 | 278 | 184 | 172 | 159 | 108 | 99 | 112 | |
| Other financial corporations | 626 | 269 | 240 | 158 | 156 | 155 | 202 | 269 | 241 | |
| National government | | _ | | | | | _ | | | |
| State and local government | 46 | 57 | 67 | 67 | 67 | 33 | 87 | 119 | 23 | |
| Derivatives | — | — | — | — | — | — | — | — | _ | |
| Loans and placements | — | — | — | — | — | — | — | — | — | |
| Equities | 1 654 | 951 | 452 | 600 | 603 | 533 | 685 | 687 | 796 | |
| Shares | | | | | | | | | | |
| Units in trusts | 1 654 | 951 | 452 | 600 | 603 | 533 | 685 | 687 | 796 | |
| Public offer (retail) unit trusts | | | | | | | 47 | _ | _ | |
| Wholesale financial trusts | | 42 | 44 | 43 | 47 | 47 | | np | | |
| Cash management trusts Other trusts | 1 584 | 909 | 408 | 557 | 556 | 486 | 638 | 634 | 796 | |
| | _ | | | | _ | _ | _ | np | | |
| Other financial assets | 104 | 70 | 115 | 62 | 32 | 62 | 66 | 60 | 79 | |
| Non-financial assets | _ | _ | _ | — | _ | _ | _ | _ | _ | |
| Assets overseas | — | — | — | 9 | 14 | _ | 30 | 10 | 10 | |
| TAL LIABILITIES & INVESTOR FUNDS | 39 142 | 32 617 | 29 727 | 29 790 | 30 719 | 31 534 | 32 916 | 34 314 | 34 023 | 34 |
| Investor funds | 39 001 | 32 515 | 29 533 | 29 667 | 30 556 | 31 447 | 32 750 | 34 168 | 33 933 | 33 : |
| Other liabilities | 141 | 102 | 194 | 123 | 163 | 87 | 166 | 146 | 90 | |

— nil or rounded to zero (including null cells)

np not available for publication but included in totals where applicable, unless otherwise indicated

end of period

| | 2011–12 | 2012–13 | Mar Qtr 2014 | Jun Qtr 2014 | Sep Qtr 2014 | Dec Qtr 2014 | Mar Qtr 2015 | Jun Qtr 2015 | Sep Qtr 2015 | Dec Q 201 |
|----------------------------|-----------|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$ |
| | | | | | | | | | | |
| AL FUNDS UNDER | | | | | | | | | | |
| ANAGEMENT | 1 235 507 | 1 393 014 | 1 564 429 | 1 596 296 | 1 624 203 | 1 673 566 | 1 757 600 | 1 736 854 | 1 727 286 | 1 762 78 |
| Funds from Australian | | | | | | | | | | |
| sources | 1 168 853 | 1 321 609 | 1 488 838 | 1 519 484 | 1 544 648 | 1 590 877 | 1 667 200 | 1 642 780 | 1 634 840 | |
| Managed Funds | 832 465 | 936 980 | 1 050 148 | 1 068 495 | 1 084 385 | 1 122 115 | 1 181 586 | 1 160 130 | 1 159 912 | 1 191 1 |
| Life insurance | | | | | | | | | | |
| corporations | 162 348 | 161 654 | 162 147 | 164 688 | 164 973 | 164 299 | 165 520 | 164 184 | 163 045 | 163 1 |
| Superannuation funds | 532 221 | 630 429 | 740 574 | 759 865 | 774 611 | 806 876 | 859 403 | 838 232 | 843 586 | 872 8 |
| Public offer (retail) unit | | | | | | | | | | |
| trusts | 115 477 | 122 824 | 123 954 | 120 436 | 121 085 | 126 441 | 131 926 | 132 234 | 127 139 | 131 2 |
| Friendly societies | np | np | np | np | np | np | np | np | np | |
| Common funds | np | np | np | np | np | np | np | np | np | |
| Cash management | | | | | | | | | | |
| trusts | 17 201 | 16 931 | 18 036 | 18 039 | 18 286 | 19 039 | 19 228 | 19 788 | 19 996 | 17 5 |
| Total other sources | 336 388 | 384 629 | 438 690 | 450 989 | 460 263 | 468 762 | 485 614 | 482 650 | 474 928 | 480 1 |
| National government | 51 783 | 60 042 | 71 226 | 72 082 | 73 350 | 72 445 | 77 178 | 75 532 | 71 502 | 75 5 |
| State and local | | | | | | | | | | |
| government | 49 248 | 50 858 | 54 932 | 56 397 | 56 582 | 57 634 | 59 962 | 60 328 | 59 241 | 576 |
| Government | | | | | | | | | | |
| compensation | | | | | | | | | | |
| schemes | 11 653 | 12 978 | 13 852 | 14 322 | 14 825 | 14 636 | 14 931 | 14 763 | 15 355 | 17 9 |
| Wholesale financial | 11 000 | 12 010 | 10 002 | 11022 | 11020 | 1,000 | 1.001 | 1 | 20 000 | 2.0 |
| trusts | 139 889 | 166 570 | 177 104 | 179 774 | 185 025 | 190 758 | 198 183 | 196 578 | 195 925 | 191 5 |
| General insurance | 38 420 | 40 248 | 47 822 | 48 409 | 48 521 | 48 372 | 48 498 | 48 301 | 47 631 | 47 5 |
| Non-government trading | 00 120 | 10 2 10 | | 10 100 | 10 022 | 10 012 | 10 100 | 10 001 | | |
| corporations | 10 848 | 17 568 | 24 427 | 25 884 | 27 438 | 28 415 | 28 881 | 29 193 | 28 148 | 29 2 |
| Charities | 1 213 | 1 105 | 1 461 | 1 453 | 1 499 | 1 374 | 1 444 | 1 453 | 1 445 | 14 |
| Other investment | 1 210 | T 100 | T -OT | T -00 | T -22 | 1014 | T | T 400 | 10 | - - - |
| managers | 8 347 | 9 212 | 9 756 | 10 726 | 10 405 | 10 685 | 11 183 | 10 870 | 10 635 | 10 4 |
| Other sources | 24 987 | 26 048 | 38 110 | 41 942 | 42 618 | 44 443 | 45 354 | 45 632 | 45 046 | 48 7 |
| | 24 301 | 20 040 | 30 110 | 41 342 | 42 010 | | 45 554 | +5 052 | 45 040 | |
| Funds from overseas | | | | | | | | | | |
| sources | 66 654 | 71 405 | 75 591 | 76 812 | 79 555 | 82 689 | 90 400 | 94 074 | 92 446 | 91 5 |

not available for publication but included in totals where applicable, unless otherwise indicated np

EXPLANATORY NOTES

| INTRODUCTION | 1 The statistics presented in this publication have been compiled from the ABS Survey of Financial Information, the Australian Prudential Regulation Authority's (APRA) Registrable Superannuation Entities (RSEs) reporting forms, and the Australian Taxation Office's (ATO) Self–managed Superannuation Fund Annual Return. Some brief notes on the concepts, sources and methods employed follow. A full description and glossary are provided on the ABS website, <i>< http://www.abs.gov.au></i> under "Topics @ a Glance" by selecting "Economy", then "Finance", then "Finance Releases". |
|---------------------------------|---|
| MANAGED FUNDS INDUSTRY | 2 The term "managed funds" is used loosely in the financial community to embrace two broad types of institutions. The first are managed funds institutions (eg life insurance corporations, superannuation funds and unit trusts, etc) which buy assets on their own account. The second are investment or fund managers which provide, on a fee for service basis, professional investment services for the managed funds institutions, as well as others with substantial funds to invest. The managed funds industry is difficult to measure because of the many inceptions and winding–up of funds each quarter, due to the large amount of financial interactions between managed funds institutions and investment managers, and between investment managers themselves. Consequently double counting of funds which are "churning" through the system needs to be considered in order to derive a net measure of the managed funds industry. |
| | 3 The approach taken by the ABS is to provide a measure of the managed funds industry which includes the consolidated position of the managed funds institutions plus funds under management of investment managers on behalf of clients other than managed funds institutions, less any cross investment between fund managers. This measure is wider than the measure provided by the consolidated assets of managed funds institutions view. |
| MANAGED FUNDS INSTITUTIONS | 4 Managed funds institutions are those financial intermediaries which operate in the managed funds market by acquiring assets and incurring liabilities on their own account. Typically, these institutions arrange for the 'pooling' of funds from a number of investors for the purpose of investing in a particular type or mix of assets, with a view to receiving an ongoing return or capital gain. However, funds of a speculative nature that do not offer redemption facilities (e.g. agriculture and film trusts) and funds not established for |
| | investment purposes (e.g. health funds and general insurance funds) are excluded. |
| | |
| RESIDENT INVESTMENT MANAGERS | investment purposes (e.g. health funds and general insurance funds) are excluded.5 The managed funds institutions covered by the statistics in this publication are: Life Insurance Corporations, Superannuation Funds, Public Offer (Retail) Unit Trusts, |

EXPLANATORY NOTES *continued*

| RESIDENT INVESTMENT MANAGERS continued | predominately rely on management fees, rather than dividends and interest income, for the major part of their income. |
|--|---|
| | 8 Investment managers are generally subsidiaries of life insurance offices, banks, merchant banks, or organisations related to these types of institutions. They can be either separately constituted legal entities or form a segment of a particular financial institution. |
| ASSETS, VALUATION AND TIME SERIES COMPARISONS | 9 The data tabulated in this publication are the stocks of assets held by the various types of institutions, classified by type of asset. The classification of assets in this publication follows that which is contained in the ABS publication <i>Australian National Accounts, Finance and Wealth</i> (cat. no. 5232.0). Definitions of the various types of financial instruments are given in the glossary on the ABS website. |
| | 10 Providers of managed funds statistics are requested to report assets at their market value. |
| | 11 Movements between periods in the levels of assets of managed funds institutions reflect three key components: transactions in particular assets, valuation changes arising from price changes in the assets, and occasionally reclassifications between institution types. |
| SUPERANNUATION (PENSION) FUNDS | 12 From June quarter 1995 until the December quarter 2004, the ABS conducted a quarterly "Survey of Superannuation Funds". This survey was used by APRA to compile "Superannuation Trends" and by the ABS to compile superannuation fund data in <i>Managed Funds, Australia</i> (cat. no. 5655.0). |
| | 13 Prior to December 2004, the ABS estimated asset detail for some superannuation funds using quarterly information from funds with total assets over \$60m. From December 2004, the type of assets held by superannuation funds has been refined by the introduction of a range of compilation methods, depending on the size of the superannuation fund. Where possible, quarterly asset details provided by the superannuation fund itself is the basis of the compilation; otherwise, its annual asset detail is the basis of the compilation. |
| | 14 From December quarter 2004, this data source was replaced by a new quarterly data collection conducted by APRA for superannuation funds with assets greater than \$50m, supplemented by estimates for other APRA regulated funds and estimates of self–managed funds regulated by the ATO. |
| METHOD OF CONSOLIDATION | 15 Estimates of the consolidated assets of managed funds are derived by eliminating any cross–investment that takes place between the various types of institutions. For example, investments by superannuation funds in public unit trusts are excluded from the assets of superannuation funds in a consolidated presentation. However it is not possible to apportion cross–investment at the level of detail presented in the unconsolidated tables. |
| RELATED MATERIAL | 16 Time series electronic spreadsheets for the tables in this publication are available free on the ABS website <i><http: www.abs.gov.au=""></http:></i> from the "Downloads" tab of this Issue <i><http: 5655.0="" abs@.nsf="" ausstats="" mf="" www.abs.gov.au=""></http:></i> . |
| | 17 Users may wish to refer to other related materials available on the ABS website, < <i>bttp://www.abs.gov.au</i> > under "Topics @ a Glance" by selecting "Economy", then "Finance", then "Finance Releases". |
| | 18 Users of statistics relating to the managed funds industry in Australia may also be interested in the following ABS releases: the quarterly <i>Australian National Accounts: Finance and Wealth</i> (cat. no. 5232.0) |

EXPLANATORY NOTES *continued*

| RELATED MATERIAL continued Information Paper: Changes to M | | | ion Paper: Changes to Managed Funds, Australia to incorporate revised | | | |
|--|---------------|---|---|--|--|--|
| | | international standards 2010 (cat.no. 5655.0.55.002) | | | | |
| | | 19 Users may also wish to refer to the APRA website, for Life Insurance and Friendly Societies <i><http: default.aspx="" lifs="" pages="" www.apra.gov.au=""></http:></i> and APRA regulated superannuation funds <i><http: default.aspx="" pages="" super="" www.apra.gov.au=""></http:></i> , and the ATO website page for ATO regulated Self–managed superannuation funds <i>< http://www.ato.gov.au/Super/Self-managed-super-funds/></i> | | | | |
| | ABBREVIATIONS | \$b | billion (thousand million) dollars | | | |
| | | \$m | million dollars | | | |
| | | A\$ | Australian dollars | | | |
| | | ABS | Australian Bureau of Statistics | | | |
| | | APRA | Australian Prudential Regulation Authority | | | |
| | | FUM | funds under management | | | |
| | | S&P 500 | Standard & Poor's 500 Index | | | |
| | | S&P/ASX 200 | Standard and Poor's Australian Stock Exchange top 200 | | | |
| | | US | United States (of America) | | | |

US\$ United States dollars

GLOSSARY

| APRA | The Australian Prudential Regulation Authority (APRA) is the prudential regulator of the Australian financial services industry. It oversees banks, credit unions, building societies, general insurance and reinsurance companies, life insurance corporations, friendly societies, registered financial corporations and large to medium superannuation funds. |
|------------------------------|--|
| Assets overseas | Assets overseas includes all physical assets located outside of Australia and financial claims (eg. equity and debt securities) on non-residents whether purchased overseas or in Australia and irrespective of the currency in which they are denominated (see definition Resident/non resident). Respondents to the ABS Survey of Financial Information are requested to report assets at their market value in \$AUD equivalent. |
| АТО | The Australian Taxation Office (ATO) is the Government's principal revenue collection agency and is responsible for the regulation and reporting of self–managed super funds (SMSFs). |
| Bank certificates of deposit | A certificate of deposit is similar to a promissory note except that the drawer is a bank. Most bank issued certificates of deposit with an original term to maturity of one year or less are negotiable certificates of deposit (NCD). Transferable certificates of deposit with an original term to maturity greater than one year are included in bonds etc. |
| Bills of exchange | A bill of exchange is an unconditional order drawn (issued) by one party, sent to another party for acceptance and made out to, or to the order of, a third party, or to bearer. It is a negotiable instrument with an original term to maturity of 180 days or less. Although merchant banks were the promoters of the bill market in Australia, today almost all bills are bank accepted. Acceptance of a bill obliges the acceptor to pay the face value of the bill to the holder upon maturity. |
| Bonds, etc. | Debt securities are divided into short term and long term using original term to maturity as the classificatory criterion. Long term securities are those with an original term to maturity of more than one year. Bonds are long term securities, which represent the issuer's pledge to pay the holder, on a date which, at the time of issue, is more than one year in the future, the sum of money shown on the face of the document. Until that future date the issuer usually promises to pay coupon interest to the holder quarterly or half–yearly at a rate which is fixed at the time the security is issued. These securities are therefore known as fixed interest securities in the professional market. |
| | Bonds etc. includes the following types of securities: Treasury Bonds. These are issued to corporations and the general public by the Commonwealth Government. Inscribed stock which are issued by State government owned borrowing authorities and enterprises. These are known as semi government securities by professional traders. Debentures, transferable certificates of deposit and unsecured notes, which are collectively called corporate securities or medium term notes by brokers. |
| | Asset-backed bonds, such as mortgage-backed securities. Convertible notes, prior to conversion. |
| Debt securities | Debt securities are securities which represent borrowed funds which must be repaid by the issuer. It includes short and long term securities. |

GLOSSARY continued

| Deposits | Deposits are credit account balances with domestic deposit–taking institutions as defined by the Australian Prudential Regulatory Authority (APRA). These are banks and all corporations registered under the Financial Sector (Collection of Data) Act 2001 except for intragroup financiers. Bonds, debentures, notes and transferable certificates of deposit issued by deposit–taking institutions are classified as bonds etc. and negotiable certificates of deposit issued by banks have been classified as bank certificates of deposit. |
|--------------------------------|---|
| Cash management trusts | A cash management trust is a unit trust which is governed by a trust deed which generally confines its investments (as authorised by the trust deed) to financial securities available through the short term money market. Cash management trusts issue units in the trust that are redeemable by the unit holder on demand. |
| Commercial paper | Commercial paper, also called promissory notes or one name paper in the professional market – is a written promise to pay a specified sum of money to the bearer at an agreed date. It is usually issued for terms ranging from 30 to 180 days and is sold to an investor at a simple discount to the face value. A promissory note is different from a bill of exchange in that it is not 'accepted' by a bank and is not endorsed by the parties which sell it in the market place. |
| Common funds | Common funds are operated by Trustee Companies under relevant State Trustee Companies Acts. They permit trustee companies to combine depositors' funds and other funds held in trust in an investment pool, and invest the funds in specific types of securities and/or assets. Cash and non cash common funds have the same investment strategy and economic functions as cash management trusts and public unit trusts respectively. However they do not operate in the same manner, in that they do not issue units, nor do they necessarily issue prospectuses. |
| Derivatives | Derivatives are financial instruments whose value depends on the value of an underlying asset, an index or reference rate. Derivative contracts involve future delivery, receipt or exchange of financial items such as cash or another derivative instrument, or future exchange of real assets for financial items where the contract may be tradeable and has a market value. It includes options, interest rate swaps, currency swaps, credit default swaps, futures, forward rate agreements, forward foreign–exchange contracts and employee stock options. |
| Equities | This category comprises shares traded on an organised stock exchange, shares in unlisted companies, convertible notes after conversion, preference shares and units issued by both listed and unlisted unit trusts. Trust units are included in this classification because they have important characteristics of equities, such as entitlement to a share of the profits and of (on liquidation) the residual assets of the trust. |
| Friendly societies | Friendly societies are organisations which are registered and regulated as such with APRA, and provide investment, health, educational and welfare benefits to their members. |
| Investment managers - resident | An investment manager is an organisation that specialises in the investment of a portfolio of assets on behalf of, and subject to directions given by clients, such as superannuation funds and life insurance corporations. The funds which investment managers invest remain the asset of their clients and are not brought to account on the balance sheet of the investment manager. The ultimate responsibility for the investment remains with the client. |

GLOSSARY continued

| Investment managers - resident continued | For the purposes of this publication, investment managers should satisfy the following criteria: |
|---|---|
| | be Australian resident entities (see resident/non-resident definition); offer pooled investment products (eg. wholesale and/or retail trusts) which are registered with ASIC; and individual portfolios (eg. mandates for institutional investors and/or separately managed accounts (SMAs)) for individuals; |
| | be managers who actively invest on behalf of clients who retain ownership of the assets; and |
| | predominately rely on management fees, rather than dividends and interest income, as the major part of their income. |
| | Investment managers are generally subsidiaries of life insurance offices, banks, merchant banks, or organisations related to these types of institutions. They can be either separately constituted legal entities or form a segment of a particular financial institution. |
| Land and buildings | Land and buildings refers to land and buildings held and the value of units in unitised buildings. New acquisitions are reported at acquisition cost and existing assets are reported at the latest available market valuation. |
| Life insurance corporations | This includes all corporations regulated by APRA which provide life insurance. Most of the investment funds of life insurance offices are held in Statutory Funds. Statutory Funds of Life Insurance Offices have been set up under Commonwealth Government legislation and are analogous to trust funds. The legislation requires that the assets of any statutory fund must be kept separate and distinct from the assets of other statutory funds and any other assets of the company. All income received must be paid into and become an asset of the appropriate statutory fund and these assets are only available to meet the liabilities and expenses of that fund. |
| Loans and placements | Loans are financial assets that are created when a creditor lends funds directly to a debtor, and are evidenced by documents that are not negotiable. The category includes overdrafts, instalment loans, mortgages, hire–purchase credit and loans to finance trade credit. Undrawn lines of credit are not recognised as a liability as they are contingent. Accounts payable/receivable are treated as a separate category in Other Financial Assets. It also includes liabilities of entities not described as deposit taking institutions, eg. State treasuries, and these are referred to as placements. |
| Managed funds | The term managed funds is used to describe the investments undertaken by those managed funds institutions and resident investment managers who engage in financial transactions in the managed funds market in Australia. |
| Managed funds institutions | Managed funds institutions are those financial intermediaries which operate in the managed funds market by acquiring and incurring financial assets and liabilities respectively on their own balance sheet. Typically these institutions arrange for the 'pooling' of funds from a number of investors for the purpose of investing in a particular type or mix of assets, with a view to receiving an ongoing return or capital gain. However, funds of a speculative nature that do not offer redemption facilities (e.g. agriculture and film trusts) and funds not established for investment purposes (e.g. health funds and general insurance funds) are excluded. Included are life insurance corporations, superannuation (pension) funds, public offer (retail) unit trusts, friendly societies, common funds and cash management trusts. |
| Non-financial assets | Non–financial assets comprise all those assets which are not financial in nature: i.e. physical assets. For the purposes of these statistics they are broken down into only two categories – land and buildings, and other types of non–financial asset. |
| Other financial assets | This covers any other financial claims on residents that do not fit into any other category such as trade credit and interest accruals. |
| | Other non–financial assets refers to all assets which are non financial in nature, not |

GLOSSARY continued

| Other trusts | This covers trusts that do not fit into any other category. It may include wholesale non–financial trusts, such as property syndicates, film trusts, agricultural trusts and solicitors trusts. |
|-----------------------------------|--|
| Public offer (retail) unit trusts | A public offer (retail) unit trust is a trust which is governed by a trust deed; is or has been open to the general public to buy units; and allows unit holders to redeem or dispose of their units within a reasonable period of time on a well developed secondary market (eg. ASX) or has readily accessible redemption facilities offered by the management company in association with the trust. |
| Residents/non-residents | Residents are persons, companies and other entities ordinarily domiciled in Australia. It includes Australian based branches and subsidiaries of foreign businesses. All foreign branches and subsidiaries of Australian businesses are included in non–resident entities. |
| Securitisers | These entities issue asset–backed securities, so called because these securities are backed by specific assets, usually residential mortgages. The securities can be short term (eg. commercial paper) or long term (eg. bonds). |
| Short term securities | Debt securities are divided into short term and long term using original term to maturity as the classificatory criterion. Short term securities are those with an original term to maturity of one year or less. Issuers of promissory notes and bills of exchange do negotiate roll–over facilities which allow them to use these instruments as sources of floating–rate long term funds. However, in these statistics the existence of roll–over facilities does not convert what are legally short term instruments into long term ones. |
| | There are four types of short term securities shown in this publication: bills of exchange, treasury notes, bank certificates of deposit and commercial paper. All of these are issued at a discount to face value and are traded on well–established secondary markets with bills of exchange and certificates of deposit being the most actively traded. Professional traders call these short term instruments money market securities. Treasury notes are inscribed stock in that ownership is recorded in a register maintained by the issuer and a non–transferable certificate of ownership is issued, but the owner does not physically hold the documents. The other short term securities are bearer securities, that is the owner is not registered with the issuer but physically holds the documents. Bearer securities are payable to the holder on maturity and transferable by delivery. |
| Superannuation (pension) funds | Superannuation funds are indefinitely continuing funds maintained for the provision of benefits for either members of the fund, or the dependants of members in the event of retirement or death of the member. The statistics include both public and private sector superannuation funds that either directly invest on their own behalf, or use fund managers on a fee for service basis. It includes superannuation funds regulated under the Superannuation Industry (Supervision) Act 1993 by APRA and self managed superannuation funds (SMSFs) regulated by the Australian Taxation Office. |
| Treasury notes | Treasury notes are inscribed instruments issued by the Commonwealth Government with original maturity terms of five, 13 or 26 weeks. |
| Wholesale financial trusts | Wholesale financial trusts invest in financial assets and are only open to institutional investors (eg. life insurance corporations, superannuation funds) and high net worth individuals due to high entry levels. However some are indirectly open to the public via distribution channels such as platforms. Wholesale non–financial trusts, such as property syndicates are excluded; these are included with Other trusts. |

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|----------|-------------------|--|
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